

Dear Valued Supplier,

We are excited to announce that Chamtek MFG is now under new management, that of Hansford Parts and Products (High Precision Partners).

Hansford is a high precision subcontract parts manufacturing company located in Macedon. They are the maker of the Hansford Davis Keyseater, Hansford Die Handler, and Hansford Die Cart. With this exciting transition, Hansford will be acquiring all of our assets, enhancing both of our businesses and capabilities.

As the transition begins, we look forward to providing you with the highest standard of customer care, quality control support, and meeting delivery goals on time, and anticipate a seamless experience.

This highly complementary acquisition combines two of Rochester's better-known manufacturing entities and strengthens both of our organizations.

For Chamtek's part, we will immediately gain support in:

- Machine Building
- CNC Machining
- CAD (Mastercam, Solidworks)
- ERP with E2 as a shop maintenance system

For Hansford, adding Chamtek means greater fabricating capabilities in:

- Sheet metal fabrication
- Welding
- Machining

Hansford will also be enhancing our quality systems. In the near future, you can expect us to become compliant with, and then certified in, ISO 9001:2015 and ISO 14001.

**Please be aware that there will be some changes to our accounts payable and invoicing systems which will affect how your Chamtek invoices are processed and paid.** As we transition, we ask that you please submit all accounts payable requests and concerns via mail or email. Our physical address will remain 123 Louise Street, Rochester NY 14606 for the time being. You can still contact us at [Chamtek@frontiernet.net](mailto:Chamtek@frontiernet.net). Once our new system has been fully integrated, we will be in touch with you regarding further changes and updated contact information.

We look forward to personally introducing you to our new and enhanced team. Rest assured that Chamtek was acquired for our outstanding customer base and our depth of services.

We are now better prepared to support your organization with excellent communication, the highest quality engineering system techniques, and organizational horsepower.

Here's to the future!